

# SINCE

Stemming Irregular Migration in Northern and Central Ethiopia

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Call for Proposals T05-EUTF-HoA-ET-02.1

## Information Meeting

Part I – Presentation of the Call and technical aspects

August 11, 2017

Saro-Maria Hotel, Addis Ababa



*Embassy of Italy*



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# Outline

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- Background
- Objectives of the Call
- Areas and sectors of intervention
- Guiding principles and priority actions
- Eligibility of applicants and of actions
- Logframe

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# Background

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- SINCE can be considered a **pilot programme** to experiment new solutions to contribute reducing the root causes of irregular migration.
- **new methodology** of work based on integrated approaches and services requiring processes using a novel participatory, and a different organizational composition.
- SINCE's aim is to **develop innovations** that can be subsequently scaled-up the exploratory effort – and the value they will generate - to many other donors and programmes
- **joined-up services** for the benefit of the target beneficiaries.

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# Two pillars

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The **SINCE strategy** includes two pillars:

- the first one is based on an **immediate and short-term response** to facilitate and create employment and job opportunities, such as ad hoc employment measures, PPP, incentives for private sectors, strengthening the linkages between private sector and labour market etc. (e.g. training courses relevant to enterprises demand);
- the second pillar reflects **medium and long-term measures**, which identify ways to ‘upstream’ actions and measures to build capacity for tackling the root causes, preventing primary movements and identifying forms of development cooperation that can offer people viable alternative to migration, such as long terms actions and support to reforms as well as public and private partnership, institutional bonds and network, synergies and cooperation amongst stakeholders, etc

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# Important notice

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**Applicants are urged to present proposals  
based on the two pillars above described  
and their integration**

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# Objectives of the Call

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- **The overall objective** of SINCE call for proposal is to contribute to the reduction of irregular migration from Northern and Central Ethiopia by improving the living conditions of the most vulnerable population, including potential migrants and returnees with specific focus on youth and women.
- **The specific objective** of the call for proposal is to establish inclusive economic programs that create employment opportunities for potential migrants, returnees and refugees, especially women and youths, in the most migration prone regions of Ethiopia (Addis Ababa, Amhara, Oromia, SNNPR and Tigray) by strengthening the capacities of local vocational training providers (TVET) and promoting public private partnerships (PPPs) in strategic economic clusters.

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# Areas and sectors of intervention

Lots	Sectors	Zones	Woredas
Addis Ababa	Leather		Sub-cities Arada, Addis Ketema, Yeka and Kirkos
	Metal working		Sub-cities Arada, Addis Ketema, Yeka and Kirkos
	Construction		Sub-cities Arada, Addis Ketema, Yeka and Kirkos
Amhara	Textile	North & South Wollo	Kalu, Dessie and RayaKobo
	Metal Working	North & South Wollo and Oromia zone	Kalu, Dessie, RayaKobo and Kemissie
	Construction	North & South Wollo	Kalu, Dessie, Habru
Oromia	Agri-business	Arsi, West Arsi, Bale and Jimma	Sinana, Adaba, Asella and Sherka
SNNP and West Oromia	Agri-business	Silte, Gurage and Jimma	Siltie, Meskan and Setema
	Textile	Silte and Gurage	Siltie and Meskan
Tigray	Textile	Central and Eastern Tigray	AtsbiWumberta, Wukro; Mekelle, RayaAlamata
	Metal working	Central and Eastern Tigray	AtsbiWumberta, Wukro; Mekelle, RayaAlamata
	Construction	Central and Eastern Tigray	AtsbiWumberta, Wukro; Mekelle, RayaAlamata

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# Areas and sectors of intervention

Regions	Sectors	Value chains
Addis Ababa	Leather	leather consumer goods (footwear, leather garments, leather goods, gloves)
	Metal working	fabricated metal, metal equipment and simple machineries
	Construction	construction material production, construction finishing works
Amhara	Textile	garment, export-oriented production, and traditional fabric
	Metal Working	fabricated metal, metal equipment and simple machineries
	Construction	construction material production, construction finishing works
Oromia	Agri-business	tomato and durum wheat production
SNNP and West Oromia	Agri-business	tomato and durum wheat production
	Textile	garment, export-oriented production, and traditional fabric
Tigray	Textile	garment, export-oriented production, and traditional fabric
	Metal working	fabricated metal, metal equipment and simple machineries
	Construction	construction material production, construction finishing works

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# Guiding principles (1)

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- Integrated services
- Value chains development/strengthening
- Cluster development
- Promotion of Decent work
- Concept of Voucher
- Support the recognition and development of skills
- Enhancement of Public Employment Services (PES)
- Multi-stakeholder ownership
- Public Private Partnership (PPP) development

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# Guiding principles (2)

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## Factors of added value

- Contextualized approach
- Sustainability
- Complementary
- Visibility
- National Policy frameworks
- Innovative and evidence-based solutions
- Monitoring and evaluation

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# Guiding principles (2)

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## Important notice

All proposed actions should demonstrate how the guiding principles are guaranteed

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# Elegibility criteria

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## Three sets of eligibility criteria, relating to:

- The actors:
  - The **lead applicant**
  - its **co-applicant(s)**
  - and, if any, **affiliated entity**
- the actions:
  - Actions for which a grant may be awarded
- the costs:
  - Types of cost that may be taken into account in setting the amount of the grant (refer to the next presentation)

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# Elegibility of the actors (1)

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## Eligibility of the lead applicants

- be a legal person
- be non-profit-making
- be a Civil society organisation
- be established in countries eligible under EDF-funded programmes
- be registered and/or authorized to implement activities in Ethiopia
- be directly responsible for the preparation and management of the action
- have operational presence in the region of the lot of the application
- have proven experience in the region and/or sector and/or thematic areas
- have a legal valid registration in the area of intervention (where applicable)

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# Elegibility of the actors (2)

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## Eligibility of the co-applicants

- Co-applicants **must satisfy** the eligibility criteria as applicable to the lead applicant
- In addition to the categories applicable to the lead applicant, the following are also eligible:
  - **Private sector,**
  - **Technical schools, TVET colleges, TVET regional agencies**

Private sectors and Technical schools, TVET colleges, TVET regional agencies may participate as co-applicants. However, they are not allowed to make profit from activities in the project financed by the SINCE grant.

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# Elegibility of the action (1)

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## Duration

- The initial planned duration of an action may **not be lower than 18 months nor exceed 24 months**

## Sectors and themes

- Actions aimed at **developing and reinforcing the value chains and cluster of enterprises** with the aim to produce new employment opportunities in the short term

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## Elegibility of the action (2)

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- Actions aimed at facilitating the **access to work** of unemployed and inactive youths and women, potential migrants, returnees and Eritrean refugees benefiting from out of camp policy, through inter alia **labour market information, vocational training, managerial training, skills assessment, information on recognition of competences** and contact with potential employers
- **Integrated services** in education, training and employment to facilitate the access to work and foster integration in the work place (e.g. development of Public Private Partnerships)
- **Capacity building of local authorities and multi-stakeholder coordination** to cooperate in developing an integrated approach in relation to training, employment and labour market opportunities

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# Elegibility of the action (3)

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- **Reinforcement of cluster** of micro, small and medium enterprises and/or cooperatives in order to create additional employment opportunities
- Actions aimed at creating **strong partnerships with the private sector** in order to provide skilled labour force and as to ensure that private sector creates sustainable and decent working environment for the workers (employment support schemes and working integration of youth and women)
- Actions aimed at **reinforcing linkages** between labour demand and labour supply (matching services)

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# Elegibility of the action (4)

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## Types of action

**Applicants are urged to work on two pillars simultaneously to achieve objectives in the short term and creating the conditions for medium and long-term results.**

The types of actions include:

- Value chains development
- Industrial cluster development
- Employment support schemes (employment and training voucher)
- Actions enabling the working integration of youth and women (employment and training voucher)
- Actions enhancing the involvement of the private sector, Education and TVET institutions

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# Elegibility of the action (4)

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## Types of actions

The following types of action are ineligible:

- actions concerned only or mainly with individual sponsorships for participation in workshops, seminars, conferences and congresses;
- actions concerned only or mainly with individual scholarships for studies or training courses

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# Visibility requirements

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- To comply with the general visibility requirement of the Contracting Authority and the EU
- To comply with the following Programme specific requirements:
  - to provide **monthly**: short project updates, photo album, small video clip
  - to provide **quarterly**: human interest stories
- Visibility costs are eligible and should be properly budgeted

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# Logical framework (1)

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- SINCE Programme LF, attached to the call for proposal, was created according to the **standard LF format**;
- SINCE Projects LF have to be based on the general LF of SINCE Programme and to be created according to the **new LF format required by PRAG 2015**;
- Applicants should therefore respect some **requirements** to ensure **consistency and coherence** with SINCE Programme LF.

*For analysing the correlation between these two formats it could be useful to read the following document:*

[http://concordeurope.org/wp-content/uploads/2016/09/CONCORD\\_Guidelines\\_DEVCO\\_ApplicationForms\\_2016\\_logframe.pdf?dddab6](http://concordeurope.org/wp-content/uploads/2016/09/CONCORD_Guidelines_DEVCO_ApplicationForms_2016_logframe.pdf?dddab6)

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# Correlation between LF (2)

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- SINCE Programme **Overall Objective** and **Specific Objective shouldn't be modified; revisions and integrations** of the corresponding **Indicators** and Sources and Means of Verification (**SMoV**) may be instead proposed;
- The **Expected Results** (ER) of SINCE Programme LF connected with this call for proposal (ER 1 and ER 2) will become the **Intermediary Outcomes** of the Applicant SINCE Projects LF;

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## Correlation between LF (3)

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- Revisions and integrations of the **ER Indicators** and **SMoV** of SINCE Programme LF may be proposed and Applicants may decide, in their LF, if to keep all of them at **Intermediary Outcomes level** or to move some to the downward **Output level**, if appropriate;
- Applicants should define the **Outputs**, with corresponding **Indicators** and **SMoV**, and detail the **Activities**, starting from those suggested in SINCE Programme LF. Both Outputs and Activities must be very focused on the **specific project proposal** and its peculiar **strategy**.

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# Important elements (4)

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- **Baseline:** means the starting point or present value of the Indicators. In their LF, Applicants should include them for the Indicators for which baseline is available, if not they can be produced as one of the first activities of the project;
- **Target:** means the **quantitatively or qualitatively measurable level** of the Indicator and should be indicated in the LF as the desired value or goal for each respective Indicator;
- **Current value:** means the value of the Indicator at a reference date for reporting and **shouldn't be** entered in the LF at this stage.

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# Thank you



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