



SINCE



Stemming Irregular Migration in Northern and Central Ethiopia

Disclaimer:

The below table listing the questions and answers is provided for clarification purposes and is not intended to constitute any corrigendum to the guidelines and its annexes.

Questions and Answers

Open Call for Proposals

Reference: **T05-EUTF-HoA-ET-02.1**

No.	QUESTION	ANSWER
1	<p>In the document "Guidelines for grant applicants", in the front page and in paragraph 2.5.2 – Indicative timetable, it is written that the deadline for the submission of application is the 25th September, while under paragraph 2.2.3 – Deadline for submission of applications, it is written that the deadline for the submission of application is the 24th September at 16:00 (Addis Ababa local time).</p> <p>Which is the deadline for submission of applications?</p>	<p>The deadline for submission of applications is September 25, 2017 at 15:00 local time.</p> <p>Please refer to the corrigendum No. 1.</p>
2	<p>2.1.1 Eligibility of Applicants / Lead Applicant: could we kindly ask the Embassy to clarify what the exact meaning of the term “authorized” is (bullet point number 5).</p>	<p>‘Authorized’ means to be legally permitted to carry out certain activities.</p> <p>As an example, there may be registered organizations not allowed/authorized to work in particular sectors or regions.</p>
3	<p>2.1.1 Eligibility of Applicants / Lead Applicant: could you also kindly clarify what you exactly mean in the last bullet point when you say that the lead applicant should “...have a legal valid registration in the area of intervention (where applicable)”. Does this mean that only certain locations included in this call need legal valid registration and others don’t?</p>	<p>The condition to have a legal valid registration on the area of intervention (where applicable) refers to the fact that, for some type of organizations, licenses are issued at local level and may only authorize organizations to work in the area where they are licensed.</p>
4	<p>2.1.1 Eligibility of Applicants / Co- applicant(s): could you confirm if the co-applicants have to satisfy <u>all</u> the eligibility criteria as applicable to the lead applicant?</p>	<p>As specified in section 2.1.1 of the Guidelines of the grant applicants, co-applicants have to satisfy all eligible criteria as applicable to the lead applicant. However if a co-applicant is a private sector and/or Technical schools, TVET colleges, TVET regional agencies, the criteria of being a non-profit making organization and being a CSO are not applicable.</p>



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5	Could you kindly reconfirm the exact deadline for submission (date and time) of the application? On page 28 the deadline mentioned is the 24th September at 16.00 (local tome) whereas on page 34 the deadline is 25th September 15.00 (local time).	Please refer to the answer to question No. 1.
6	In Ethiopia NGOs have to respect the so called 70/30 rule, which states that administrative costs of any project shall not exceed 30% of the project budget. Furthermore, all projects need to be approved by the CSA (Civil Society Agency) and by regional offices. Are you aware of this rule and are you planning negotiation with government?	The SINCE project team is aware of the so called "70/30" rule applicable to NGOs. Applicants should comply with all relevant legislations applicable in Ethiopia
7	In Paragraph 2.2.2 of the Guidelines for Grant Applicants, is written that application shall also be submitted in electronic format in a separate and single file. What does it means that the application shall be submitted in one single file? What format should be used?	It means that the complete application form (Part A: concept note and Part B: full application), the budget and the logical framework have to be supplied in one single file. (i.e. the application shall not be split in several different files). It is recommended that all documents are transformed into a single PDF file.
8	How woreda have been selected?	Please refer to Annex FI (Inception Phase report) of the Guidelines for grant applicants, in which a full description of criteria applied for the selection of woredas and zones is given.
9	Priority has been given to urban areas, how can rural areas be targeted?	Please refer to the answer to question No. 8
10	VAT is not accepted, other agencies have signed bilateral agreements with government for the exemption of VAT. Can the Italian Embassy do the same?	Please refer to Annex J of the Guidelines for grant applicants. VAT is eligible provided the beneficiary(ies) (or where applicable, its affiliated entity(ies) can show they cannot reclaim it.
11	Under current law, refugees benefiting from out of camp policy are not allow to work. How can they been therefore engaged in job creation initiatives?	Eritrean refugees benefitting from out of camp policy are among the target group of the Call for proposal. If this target group will not still be allowed to work when implementation of activities starts, grant beneficiaries could envisage specific activities (such as training courses) not strictly related to job creation initiatives.
12	Is the report containing information on the selection of the target woreda and on the targeted value chain available? Where can it be found?	Please refer to the answer to question No. 8
13	Beekeeping is a fast growing strategic sector, can it be included in the project proposal?	Sectors where to focus project activities have been identified for each selected lot during the inception phase (Please refer to Annex FI - Inception Phase report). Applicants are encouraged to present applications targeting only the sectors identified. If duly justified and documented, additional value chains within the identified sectors can be proposed.



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14	NGOs to participate as lead applicants need to submit an audit report for the most recent financial year. Does it mean that newly established NGOs cannot apply?	Applicants (lead applicants and co-applicants) and affiliated entities must satisfy the eligibility criteria listed in section 2.1.1 of the Guidelines for grant applicants. These criteria include having current operational presence in the region of the lot of application. Lead-applicants need furthermore to provide external audit report of the last financial year available where the grant requested is above EUR 750,000.
15	Is the 5% minimum co-financing on top of the maximum amounts per lots indicated in section 1.3 of the guidelines or should it be embedded in that total?	The indicative minimum and maximum allocation of funds per lot indicated in section 1.3 of the Guidelines for grant applicants refers to the Financial allocation provided by the Contracting Authority. Co-financing brought from the applicants has not upper limit and is on the top of the contribution provided by the Contracting Authority.
16	Can Headquarter office staff be included in the project budget?	Head office staff should not be budgeted under the "Human Resources" heading of the Budget. Grant beneficiaries could however use the "indirect cost" budget heading to cover such costs, without the need of reporting them.
17	Could you clarify what does it means that the private sector is not allowed to make profits?	As mentioned in note 15 on page 16 of the Guidelines for Grants applicants, profit making private sector organizations, beneficiaries of grants agreements are not allowed to make profits from activities in the project, during the implementation of the project. If the activities of the Project will generate income for the grant beneficiaries during the implementation of the project, this shall be utilized to finance project activities and can be considered as co-financing.
18	Can you exemplify incentives for private sector?	Incentives to the private sector can vary and may take different forms. Direct or indirect incentives should be based on the following principles: a) Support to the reinforcement of cluster of enterprises and/or cooperative with the aim of promoting and ensuring job creation; b) Sustainability in the medium and long term; c) Not replacement of the private initiatives already planned. It is reminded that the private sector organizations are not allowed to make profits from activities in the project, during the implementation of the project.



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19	In the Guidelines for grant applicants there is reference to the public employment services (PES). What about private sector employment service provider? Can they be involved in project activities?	Grant beneficiaries could contract private employment service providers as contractors. Contractors are subject to the procurement rules set out in Annex IV to the grant contract.
20	Does Cluster development only refer to reinforcing existing enterprises or also establishing new ones?	Please refer to Section 2.1.4. Type of Actions for a description of what cluster development means within the framework of this Call for proposal. Priority should be given to the reinforcement of existing cluster as they are deemed to have a higher potential for job creation.
21	How does the Voucher system work in relation to employment service providers?	Please refer to section 1.2 of the Guidelines for grant applicants for the description of what Voucher means within the framework of this Call for proposal.
22	In Section 2.1.1, it is mentioned that one of the eligibility criteria for the applicants is their operational presence in the region of intervention. Furthermore, in note 14, operational presence is defined as current established presence. What is the meaning of current?	'Current' means at least on the date in which the Guidelines for grant applicants were published.
23	Is there any ratio of beneficiaries that should be respected, among potential migrants, women, refugees etc.?	There is no preset ratio among the different categories of beneficiaries that should be respected. Proper justification for the selection of the target groups and the beneficiaries shall be given in section 1.3.3 of the Grant application form. Applicants should specify the number and typology of the target beneficiaries to be involved as highlighted on page 22 of the Guidelines for grant applicants.
24	Should the beneficiaries reside in the target woredas or should the industries and training centers be located in the target woredas?	Actions and activities must take place in the woredas listed in section 2.1.4 of the Guidelines for grant applicants.
25	In section 2.1.1 it is written that applicants should be registered in the area of intervention where applicable, what does it means?	Please refer to the answer to question No. 3
26	Our NGO has a sister company, can we apply both as an NGO and as sister company.	As mentioned in section 2.2.4 of the Guidelines for grant applicants, to ensure equal treatment of applicants, the <i>'Contracting Authority cannot give a prior opinion on the eligibility of lead applicants, co-applicants, affiliated entity(ies), an action or specific activities'</i> .
27	How many lead applicants can be in one application? Is there a maximum number of co-applicants?	In each application there shall be one lead applicant only. The number of co-applicants instead is not limited but it should be manageable and justified.



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28	Should all sectors suggested under a given lot targeted by a given project?	It is recommended that actions should cover all the suggested sectors and woredas in the selected lot. However, if duly justified, actions may be focused in only some of the sectors in the selected lot (Please refer to page 20 of the Guideline for grant applicants).
29	Minimum wage policies are integral part of the concept of decent work. In Ethiopia there are not minimum wage policies and work at policy level may be needed if decent work has to be guaranteed. Can policy activities been included in the proposals?	For the eligibility of an action and activities please refer to paragraph 2.1.4 of the Guidelines for grant applicants.
30	There are sectors in the target regions, like for example leather in Tigray that are excluded even if they have high potential for employment. Can project proposal be written in other sectors other than the ones described?	Please refer to the answer to question No. 13
31	Some of the woredas identified for some lots are quite dispersed. Can Project proposal focus only on some of the woredas indicated in the chosen lot?	It is recommended that actions should cover all the woredas in the selected lot. However, if duly justified, actions may be focused in some of the woredas identified for each selected lot.
32	What does it mean potential migrants? Is there a specific definition of the term?	In the framework of this Call for proposal, 'potential migrants' are all those individuals that for different reasons may be prone to migrate. Particular reference is made to inactive and unemployed persons, especially youth and women that do not have employment opportunities in their area of residence.
33	Pag 16. Potential applicants may not participate in calls for proposals or be awarded grants if they are in any of the situations listed in section 2.3.3 of the Practical Guide; Where is section 2.3.3. Practical Guide?	The Practical Guide can be found at the link indicated in section 2 of the Guidelines for grant applicants.
34	Pag 17. The role of the lead applicant should not be limited to the overall coordination, management, monitoring and evaluation of the proposed project interventions. It needs to be involved in direct joint implementation of the proposed actions and activities based on clear sharing of tasks with the co-applicant(s). Does the applicant works with its affiliated organization andTVET and implement directly with the beneficiaries?	Please refer to section 2.1 of the Guidelines for grant applicants. The lead applicant jointly implements activities with the co-applicants and any eventual affiliated entities. Action beneficiaries are those who will benefit from the Action.
35	What do you mean by capital link?	Please refer to section 2.1.2 of the Guidelines for grant applicants for definition and examples of legal and capital links.



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36	In the Legal Entity sheet Annex D – there is a table with corresponding field denomination by country. Does it concern us?	The Legal entity sheet shall be completed and signed by each of the applicants (lead applicant and co-applicants) of the proposal that will be provisionally selected (as indicated in section 2.4 of the Guidelines for Grant Applicants. The registration number of each applicant in its respective Country of registration should be reported in the Legal entity sheet. The table with corresponding field denomination by country gives specific direction for the Registration Code that should be used for European entities only. Entities registered in other Countries should use the registration number reported in their main license/registration.
37	Can an Organization apply for a specific lot even if it has never worked in the specific zone or woreda?	Applicants should have operational presence in the region of the lot of the application. The operational presence in the specific zones/woredas indicated in the call for proposal will be considered as an added value, but not determinant.
38	How many organizations can apply together?	Please refer to the answer to question No. 27
39	Considering that the call is aiming at creating linkages with medium and big companies and at being in line with the Ethiopian Government policies on the development of Industries and Industrial Parks, and that neither relevant big companies nor Industrial Parks are located in the priority sub-cities, is it possible to conceive actions (in particular trainings and job placements) that are located outside these priority sub-cities, while in case giving priority to beneficiaries coming from them?	Please refer to the answer to question No. 24
40	Is it possible for a local organization like ..., having operational presence at the target areas, to be a lead applicant with co-partners from the region without an international organization as co-partner or affiliated entity?	Please refer to section 2.1.1 Eligibility of applicants. As mentioned in section 2.2.4 of the Guidelines for grant applicants, to ensure equal treatment of applicants, the <i>'Contracting Authority cannot give a prior opinion on the eligibility of lead applicants, co-applicants, affiliated entity(ies), an action or specific activities'</i> .
41	How can we be sure that the competition is free and transparent?	Please refer to section 2.3 on Evaluation, Negotiation and Selection of applications.



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42	The push factors to irregular migrations are many at the target woredas, but this call proposal only address one factor, which is lack of employment. Is this possible to address the gaps of other factors in this proposal for instance, Family pressure on young people to migrate on the basis that there are lots of opportunities for youth abroadEtc?	The socio-economic and value assessment of selected area of Ethiopia described the push and pull factors; please refer to annex FI Inception Phase report. For the objectives of SINCE programme and eligible activities please refer to Guidelines for grant applicants. Furthermore, 'The Contracting Authority cannot give a prior opinion on the eligibility of lead applicants, co-applicants, affiliated entity(ies), an action or specific activities'
43	Is it possible for Ethiopian Residents Charity Organization (Local NGO) to be a lead applicant?	Please refer to section 2.1.1 Eligibility of applicants. As mentioned in section 2.2.4 of the Guidelines for grant applicants, to ensure equal treatment of applicants, the 'Contracting Authority cannot give a prior opinion on the eligibility of lead applicants, co-applicants, affiliated entity(ies), an action or specific activities'.
44	Can you give a definition of "young" for the context of the SINCE-call? From what age to what age? From 17 to 34?	No specific definition of 'young' is applied. Under the SINCE call for proposal young are considered people aged from 15 to 30 years old.
45	What is the number of young people/ women/ returnees (total) per lot to be targeted?	Please refer to the answer to question No. 23
46	What percentage of young people, women, returnees and Eritrean refugees are we expected to target on average?	Please refer to the answer to question No. 23
47	What does incentive for the private sector means, in this context?	Please refer to the answer to question No. 18
48	What type of incentive will/can be given to private sector actors?	Please refer to the answer to question No. 18
49	Are incentives targeted for small and medium enterprises, or larger enterprises?	Incentives should be addressed to the type of enterprises to be involved according to the strategy and activities of each application and in line with the SINCE objectives.
50	Could you provide some examples of possible incentives? (machinery, wage subsidies for young people who are working for the first months, travel costs of companies participating in Since-meetings, stationary contributions?)	Please refer to the answer to question No. 18
51	We know about the role of Labor offices on Woreda level. Which other institutions/departments fall within your definition of the "Public Employment Sector"?	In the framework of SINCE programme, Public Employment Services are all public authorities/institutions that connect jobseekers with employers at local, regional and federal level.
52	In the SINCE log frame enhancement of PES is noted as ER3 and activities are expected to be conducted by ILO. To what extend are consortia expected to enhance PES at local woreda/subcity level?	Please refer to page 11 of the Guidelines for grant applicants on the enhancement of Public Employment Services.



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	QUESTION	ANSWER
53	What is your perspective on Private Employment Service providers?	Please refer to the answer to question No. 19
54	What is the SINCE definition of “small and medium enterprises”?	In the framework of SINCE programme, the definition of ‘small and medium enterprises’ is based on the numbers of personnel employed. In details: Micro enterprises: less than 10 persons employed Small enterprises: from 10 to 49 persons employed Medium sized enterprises: from 50 to 249 persons employed Large enterprises: from 250 or more persons employed
55	Can value chain interventions include newly starting enterprises, especially those that are an important element in the value chain, be one of the focus-areas of the proposal?	Please refer to Section 2.1.4. Type of Actions for a description of what value chains development means within the framework of this Call for proposal. Priority should be given to the reinforcement of existing value chains as they are deemed to have a higher potential for job creation.
56	How many small and medium enterprises are we encouraged to include in our SINCE proposal?	The reasonable numbers of enterprises should depend on the projects strategy and the activities to be implemented.
57	Could you please provide more information about the Voucher-system; What kind of activities is included in “training” and what in “employment activities”? For example, are machines for TVET’s included in “training” and can soft skills trainings be included in “employment activities”?	Please refer to section 1.2 of the Guidelines for grant applicants for the description of what Voucher means within the framework of this Call for proposal and how it should work.
58	How should the voucher system relate to PES? For instance what does “first level inception service will be provided for free by PES” mean?	On how the voucher works, please refer to the section 1.2 of the Guidelines for grant applicants. Provision of first level inception services (such as beneficiary registration, orientation, job placement, etc.) should be theoretically under the responsibilities of PES at local level. Applicants should design appropriate activities to enhance local PES in order to guarantee the provision of such services as indicated in the Guidelines for grant applicants.
59	Should decent work training activities be considered under ‘training voucher’ or under ‘employment service voucher’?	The concept of decent work should be linked to both ‘training voucher’ and ‘employment voucher’.
60	Should BENEFICIARIES come from the targeted Woredas, or should the TVET’s be in these areas, or the companies? So: should all activities take place in the target woredas/subcities or can they be conducted in the target zones?	Please refer to the answer to question No. 24



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61	<p>On p.16 fifth bullet: says: have operational presence in the region of the lot of the application (with footnote 14: operational presence here means CURRENT ESTABLISHED PRESENCE (office, field office, staff presence) in one of the regions covered by the action. Could you clarify this?</p> <ul style="list-style-type: none"> • Staff presence: if an organization has people from the Addis office that go in and out of the region of the lot of the application, to coach and give trainings during multi-year programs, can this be seen as current established presence? • In the context of the partnership of the consortium, the intention is to use already existing, infrastructures of some of the partners in the targeted region. Can this be seen as “operational presence” for all partners? • Will there be any difference between eligibility check for lead or for co-applicants? If yes, in what way? 	<p>Please refer to the answers to questions No. 22 and No. 37.</p> <p>As mentioned in section 2.2.4 of the Guidelines for grant applicants, to ensure equal treatment of applicants, the <i>‘Contracting Authority cannot give a prior opinion on the eligibility of lead applicants, co-applicants, affiliated entity(ies), an action or specific activities’</i>.</p> <p>Please refer to section 2.3 of the guidelines for grant applicants for a description of the process of verification of eligibility of applicants and affiliated entities</p>
62	<p>Logframe: During downloading of relevant documents for this call, we encountered the situation that both Annexes, Annex C and Annex FII are equal (in both cases it is the Logframe as part of the Inception Phase Report), and both are PDF documents while the document ending of Annex C is described as word document. Are these annexes correct or is Annex C – as the EuropeAid standard Logframe format- missing?</p>	<p>Annex C: Logical framework refers to the logframe to be filled by applicants when submitting applications and it is in word format.</p> <p>Annex FII Logical Framework SINCE refers to the logframe of SINCE programme and it is in pdf format.</p> <p>The two annexes are correct.</p>
63	<p>Logframe: As per Logframe (Annex C), the results and activities are already given and described. Is it obligatory to use the pre-defined results and activities as per provided Logframe (Annex FII) or can the consortium identify different and new results and activities if they serve the specific and the overall objectives?</p>	<p>SINCE Programme Overall Objective and Specific Objective shouldn’t be modified; revisions and integrations of the corresponding Indicators and Sources and Means of Verification (SMoV) may be instead proposed.</p> <p>The Expected Results (ER) of SINCE Programme LF connected with this call for proposal (ER 1 and ER 2) will become the Intermediary Outcomes of the Applicant SINCE Projects LF.</p> <p>Revisions and integrations of the ER Indicators and SMoV of SINCE Programme LF may be proposed and Applicants may decide, in their LF, if to keep all of them at Intermediary Outcomes level or to move some to the downward Output level, if appropriate;</p> <p>Applicants should define the Outputs, with corresponding Indicators and SMoV, and detail the Activities, starting from those suggested in SINCE Programme LF. Both Outputs and Activities must be very focused on the specific project proposal and its peculiar strategy.</p>



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No.	QUESTION	ANSWER
64	Guidelines for grant applicants: On page 17 of the guidelines under the bullet point 2 it is said that the consortium is suggested to be composed of at least one medium AND big enterprise (co-applicant)... Is the term AND here correct, as it is conflicting with the singular noun CO-APPLICANT and not co-applicants, or should it be read as at least one medium OR big enterprise (co-applicant)...?	Please refer to the corrigendum No. 1.
65	Guidelines for grant applicants: Does the grant holder uses a specific definition of Small, Medium and Big enterprises - what means Medium and what is defined as big in the context of this proposal?	Please refer to the answer to question No. 54.
66	It is mentioned in the guidelines that for agriculture, the durum wheat and tomato value chain have been identified as labour intensive. Our consortium is working on the barley value chain, which has a similar labour intensity as wheat (see quote below) and has significant interest from private sector partners. I wanted to know: Would the concept note be penalized if it addresses the barley value chain rather than the wheat value chain?	Value chains where to focus project activities have been identified for each selected sector during the inception phase (Please refer to Annex FI - Inception Phase report). Applicants are encouraged to present applications targeting the value chains identified. However, if duly justified and documented additional value chains within the same sector can be proposed.
67	Clarification on the Submission of the Concept Note and Full Proposal: There is a contradiction regarding the date of submission (in the document "Guidelines for Grant Applicants" on page 34 is set as submission date on September 25 before 3 pm at the Embassy of Italy, however on page 28, in section 2.2.3 is set as submission date on 24 September before 4 pm.	Please refer to the answer to the question No. 1
68	Confirmation of the duration of the action (indicating the period of implementation and the closure phase).	Please refer to Section 2.1.4 for indications on the 'duration' of the Action. Please note that, in order to be eligible, costs should be incurred during the implementation period of the Action; See Article 14.1 of the General Conditions to the standard Grant Contract (Annex II to Annex G of the Guidelines for Grant Applicants).
69	The budget allocated per region is clearly put. But for how many projects would this budget be distributed?	For each lot, only one application will be selected and awarded a grant. Please refer to section 1.3 of the Guidelines for grant applicants.
70	In the presentation on Administrative and Financial Aspects of the Call that was given during the information meeting, there is a reference of a limit of 60,000 Euro for three options for Grant Beneficiary. What are the three options?	The limit of 60,000 Euro mentioned in the presentation, refers to maximum amount that can be awarded in the form of the first three forms of simplified cost options presented (unit costs, lump sums and flat-rate financing). Please refer to Annex K of the Guidelines for grant applicants for more details.



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No.	QUESTION	ANSWER
71	What is the Budget ceiling for one project?	There is no upper ceiling for projects. The Minimum and Maximum contributions that can be requested for each lot to the Contracting Authorities are presented in section 1.3 of the Guidelines for grant applicants. Please note that, for each lot, only one application will be selected and awarded a grant.
72	Can one project cover 2 regions and submit as one proposal?	Each Application must target only one lot.
73	Could you confirm that registration as a “foreign charity” in accordance with the Charities and Societies proclamation No. 621/2009 will be considered as eligible/in line with the eligibility criteria as outlined for both lead and co-applicants?	In order to be eligible for a grant, applicants must comply with all criteria listed in section 2.1.1 of the Guidelines for grant applicants.
74	In international CSO structures affiliated entities are per se either the head office or an organization that is part of the same membership structure. The call states that costs incurred by those entities are also eligible, however it was mentioned in the information meeting held on 11 August 2017 that head office costs will not be eligible under the present call for proposals. Could you clarify and confirm?	Please refer to the Guidelines for grant applicants for a definition of affiliated entities. Affiliated entities have to respect the same eligibility criteria as the lead applicant and co-applicants. Cost incurred by affiliated entities may be accepted as eligible costs, provided they comply with all the relevant rules already applicable to the beneficiary(ies) under the grant contract. Costs not directly linked with the implementation of the Action should not be considered direct costs.
75	In the Guidelines for grant applicants it is mentioned on the front page and p 34 that the deadline to submit the concept notes and full applications on 25th September 2017 at 15.00, local time. On p 28 it provides information on the deadline 24th September 2017 at 16.00, local time. We do assume that we need to submit 25th September 2017 at 15.00, local time, but are seeking a confirmation for this.	Please refer to the answer to the question No. 1
76	Does the ILO already have its own activities identified under ER3, and do we need to develop activities around this? If this is the case, can we obtain information on these specific activities already to better understand where the gaps are that we are expected to work on?	Applicants should develop activities under expected results 1 and 2 (ER1 and ER2).



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No.	QUESTION	ANSWER
77	Do we need to develop activities that the ILO will implement? If this is the case, does the ILO have its own budget or are we expected to finance the implementation? Will the ILO need to use our facilities for implementation purpose?	<p>The involvement and enhancement of public employment services at local level is one of the envisaged strategies of SINCE call for proposal, and applicants are invited to design their proposals accordingly. (See Section 1.2 of the Guidelines for grant applicants for more detail).</p> <p>Activities under expected result 3 (ER3) will be implemented by ILO as part as their Technical Assistance Agreement.</p> <p>Synergies between the activities that will be implemented by the Grant beneficiaries and those foreseen under ER3 will be developed during the implementation of the actions.</p>
78	On page 17 on general guidelines, it says at least one medium and big enterprise. Is it "and" or "or"?	Please refer to the corrigendum No. 1.
79	Does EU have its standard for medium or large enterprises or should we refer to the Ethiopian context?	Please refer to the answer to question No. 54